

Message Text

UNCLASSIFIED

PAGE 01 TOKYO 00822 201214Z

45

ACTION EA-09

INFO OCT-01 ISO-00 EB-07 /017 W
----- 050330

P R 200820Z JAN 76
FM AMEMBASSY TOKYO
TO USDOC WASHDC
INFO SECSTATE WASHDC 6207

UNCLAS TOKYO 0822

FOR OIM/WELCH

E.O. 11652: N/A
TAGS/ BEXP, JA
SUBJECT: TC MARCH COMPUTER '76 - SOLICITATION STATUS REPORT

I. PA'S RECEIVED FM OIM: TWELVE - 1. BEEHIVE, 2. CODEX, 3.
CONTINENTAL INFO SYSTEMS, 4. DATA 100, 5. DATA I/O, 6. DELTA DATA
SYSTEMS, 7. EASTMAN KODAK, 8. GENERAL INST, 9. INTEGRATED
COMPUTER SYSTEMS, 10. NATIONAL COMPUTER RENTAL, 11. TALLY CORP,
AND 12. CSP INC.

II. PA'S RECEIVED LOCALLY: TEN - 1. CALCOMP, 2. C. ITOH
REPRESENTING GIULI MICRO PROCESSING/PRO-LOG, 3. CJK CO REPRESENTING
GENERAL DATACOM/TRW DATACOM, 4. HOYO ELECTRONICS CO
REPRESENTING COMPUTER DEVICES/MEGATEK, 5. DIGITAL EQUIPMENT
CORP, 6. MATSUSHITA ELECTRIC TRADING REPRESENTING APPLIED
DIGITAL/DATARAM, 7. NISSHO ELECTRONICS REPRESENTING ELECTRONIC
MEMORIES/MOHAWK DATA/REDACTRON, 8. SUMMAGRAPHS, 9. TEKTRONIX,
AND 10. VARIAN.

III. PA'S EXPECTED FROM OIM: EIGHT - 1. ADVANCED SYSTEMS, 2.
CENTRONICS, 3. DECISION DATA, 4. ICC EXPORT, 5. INTERDATA, 6.
MODULAR COMPUTER, 7. PANSOPHIC, AND 8. MUNZIG INTL.

IV. LOCAL VERBAL COMMITMENTS: TWO - 1. MARUBENI ELECTRONICS
REPRESENTING DATA PRODUCTS/TELETYPE/TEXAS INST/WANGCO, AND 2. SYCOR.

V. TC HAS CLOSED LOCAL SOLICITATION JAN 20. TO MEET WITH FLYER
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 TOKYO 00822 201214Z

PRINTING DEADLINE, JAN 27, PLS EXPEDITE SENDING DOCUMENTS FOR

COMPANIES LISTED IN PARA III ABOVE. IF MEETING DEADLINE NOT
POSSIBLE, PROVIDE FOLLOWING INFO VIA CABLE: A) CORRECT COMPANY
IDENTIFICATION, B) PRODUCTS TO BE EXHIBITED.

VI. ADVANCED SYSTEMS, CONTINENTAL INFORMATION SYSTEMS, DELTA DATA
SYSTEMS, NATIONAL COMPUTER RENTAL, AND TALLY CORP HAVE NO
REPRESENTATION. ADVISE NECESSITY OF EMBASSY TRADE CONTACT
ASSISTANCE/CLEARANCE FOR PUBLICATION RE SEEKING REPRESENTATION/
ARRANGEMENT OF JAPANESE INTERPRETER. FYI, DAILY RATE OF JAPANESE
STUDENT LEVEL FEMALE TRANSLATOR IS 7,000 YEN
FOR EXHIBITOR'S ACCOUNT. ALSO
TCT BELIEVES DR. COLLINS OF
INTEGRATED COMPUTER SYSTEMS DOES NOT REQUIRE THESE SERVICES SINCE
HE HAS JAPANESE AFFILIATE, HOWEVER, CONFIRMATION IS NECESSARY.
PLS ADVISE.

VII. REQUEST OIM FINAL SOLICITATION STATUS REPORT VIA RETURN
PRIORITY CABLE.
SHOESMITH

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 20 JAN 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976TOKYO00822
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760020-1043
From: TOKYO
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760139/aaaabjaq.tel
Line Count: 80
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: greeneet
Review Comment: n/a
Review Content Flags:
Review Date: 29 JUL 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <29 JUL 2004 by castelsl>; APPROVED <08 NOV 2004 by greeneet>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: TC MARCH COMPUTER '76 - SOLICITATION STATUS REPORT I. PA'S RECEIVED FM OIM: TWELVE - 1. BEEHIVE, 2. CODEX, 3.
TAGS: BEXP, JA
To: COM
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006